



CMS PILOT PROGRAM IN SILICON VALLEY FEBRUARY 2002

Chemical Strategies Partnership (CSP) has teamed with The Santa Clara County Pollution Prevention Program and the Silicon Valley Manufacturing Group to introduce a region-wide pilot program initiative, introducing the chemical management services (CMS) business model to manufacturing companies and other stakeholders. The goal of the partnership is to reduce the use and release of toxic chemicals in the Silicon Valley region through the transformation of the chemical supply chain. The project is being funded by the U.S. EPA, Region 9, the Steven and Michele Kirsch Foundation, and the San Francisco Foundation and presents a unique opportunity for manufacturing professionals and other organizations in Silicon Valley.

Companies participating in the pilot project include Seagate Technology, Analog Devices, Stanford Linear Accelerator Center (SLAC), and Nu-Metal Finishing. In order to participate in the program, these four companies agreed to work with CSP to conduct an analysis of their current chemical management system, consider initiating a CMS program at their facility(ies) in Silicon Valley, and share the results and outcomes of the process with the public. On March 12, 2002, the four companies will provide updates on the status of their programs at a CSP sponsored workshop to be held at Philips Silicon Valley Center in Sunnyvale, CA. For more information about the workshop, please visit our website: http://www.chemicalstrategies.org/workshop_3.12.02.html.

In October 2001, **Seagate Technology** signed a contract for a comprehensive CMS program with URS Corporation. Now, Seagate and URS are working to transition Seagate's current chemical management system and implement the new CMS program. The program is currently being rolled out in North America and will reach Seagate's European and Asian facilities later in 2002. The North American rollout includes facilities in Fremont and Milpitas, CA.

Analog Devices issued an RFP for a CMS program at its facilities in Santa Clara and Sunnyvale in October 2001. After receiving tremendous response to the RFP from the CMS provider community, Analog is currently evaluating bids from selected finalists, and plans to select a CMS provider in March 2002. Transition and implementation of the CMS program is slated to begin in April 2002.

CSP completed the chemical cost analysis and baseline for **SLAC** in September 2001, and since then, SLAC and CSP have been working together to draft and complete an RFP for CMS. SLAC expects to release the RFP in mid-2002, and will then begin the process of CMS provider selection. SLAC presents a unique opportunity to test the CMS model in an R&D focused facility – a relatively untested environment for the CMS model.

Nu-Metal Finishing, a small metal finishing company in Santa Clara, kicked off their pilot program in January 2002. Right now, CSP is working with Nu-Metal to analyze their current chemical management system and baseline their chemical costs. Nu-Metal expects to make a decision about whether to pursue a CMS partner in March 2002. As with SLAC, Nu-Metal presents an opportunity to test the CMS model in a relatively untested environment. The pilot program with Nu-Metal, a SME, will provide valuable information regarding the applicability of the CMS model in a small manufacturing setting.

If you are interested in learning more about CMS or the Silicon Valley Project, please check our website at <http://www.chemicalstrategies.org>, or call Darcy Whaley at (415) 421-3405.